



INDIANA  
DEPARTMENT OF  
**WORKFORCE**  
DEVELOPMENT

# SECTOR PARTNERSHIP BEST PRACTICES AROUND THE NATION

*2017 Indiana Sectors Summit Keynote*

*November 14, 2017*

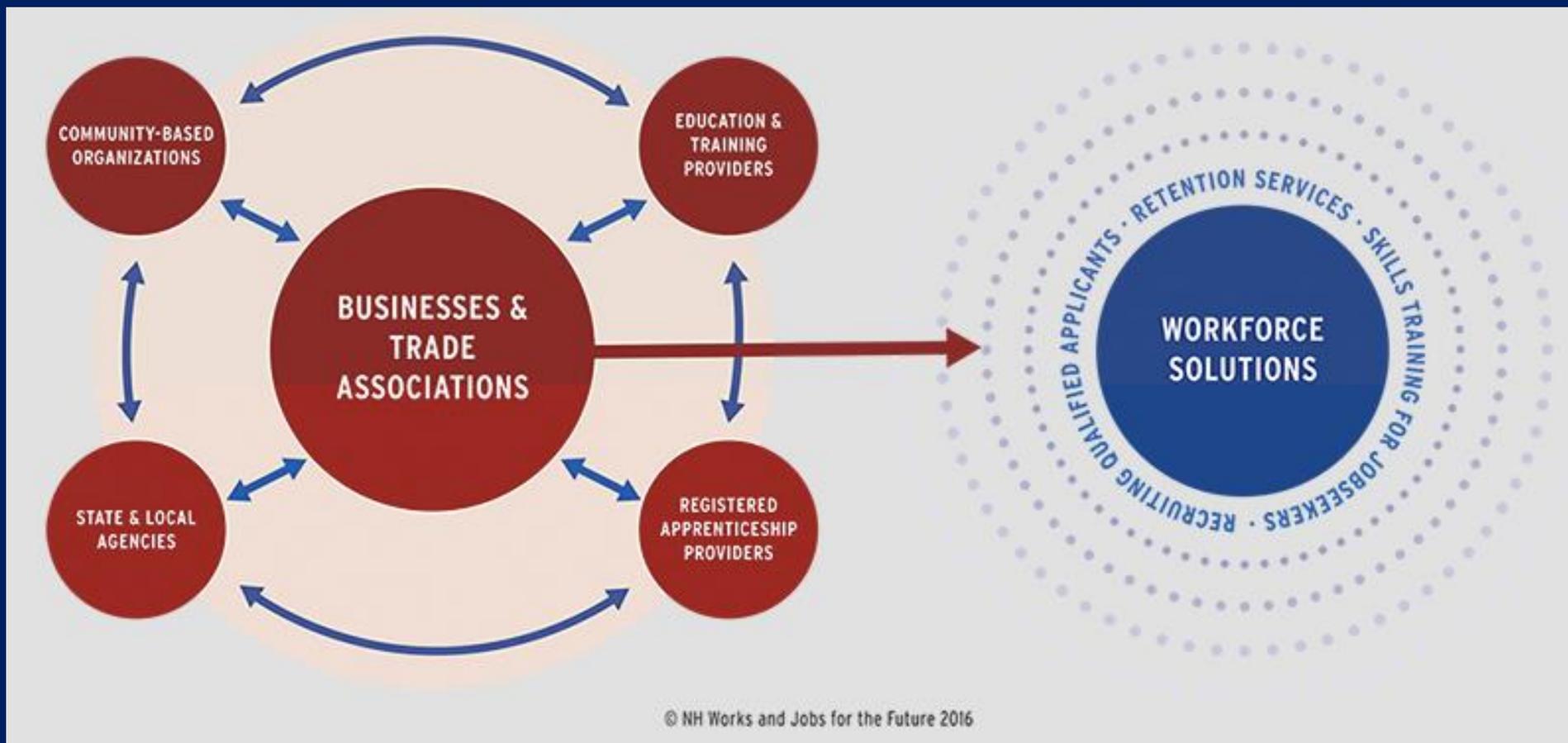


**JOBS FOR THE FUTURE**

INDIANA SECTOR PARTNERSHIPS



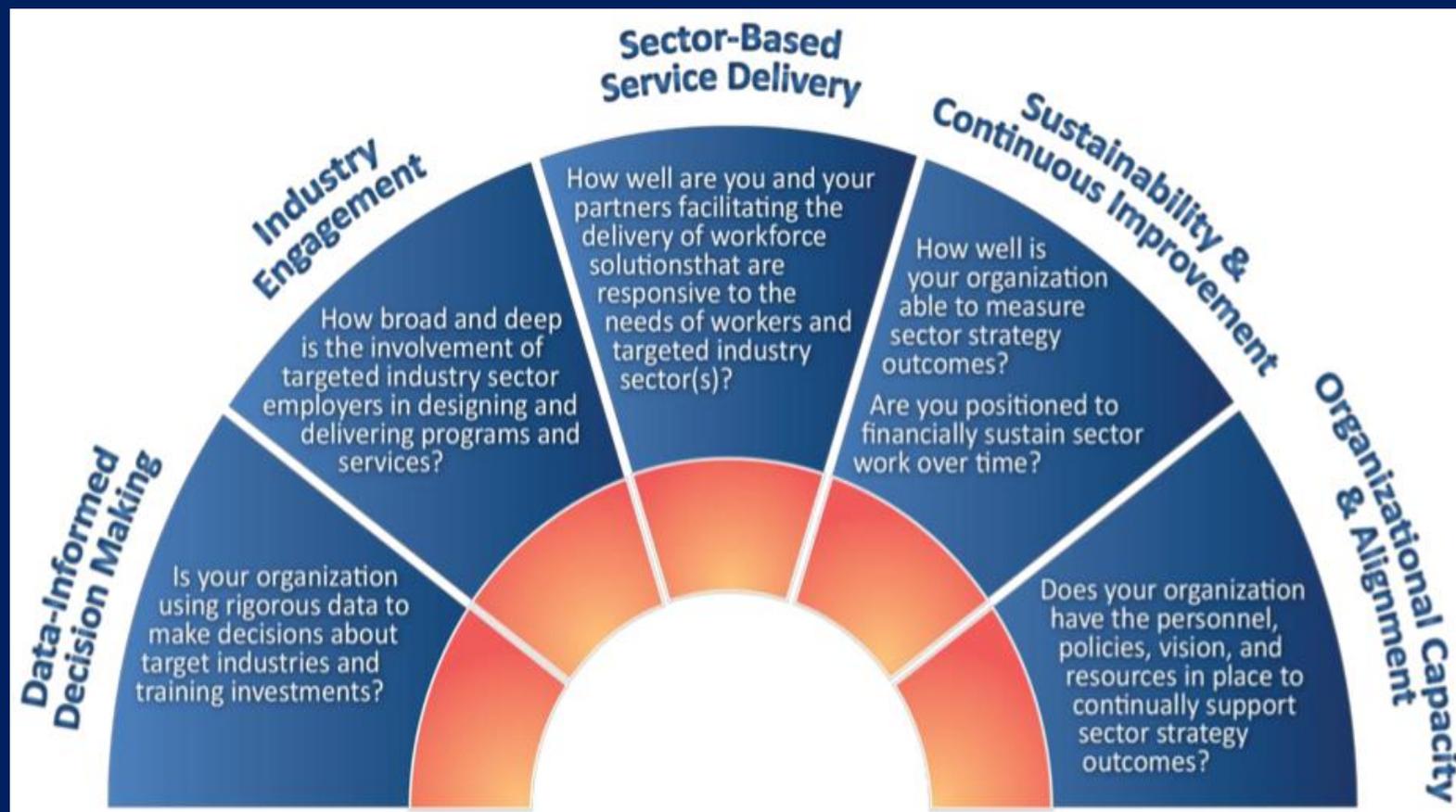
# SECTORS AS A PHILOSOPHY





# ETA FRAMEWORK & DEFINITION

A sector strategy is a partnership of **multiple employers** within a **critical industry** that brings together education, economic development, workforce systems, and community organizations to identify and collaboratively meet the **workforce needs** of that industry within a **regional labor market**.





# STATE SECTOR STRATEGY EXAMPLES

- Arizona Sector Strategy
- Colorado Sector Strategies
- EARN Maryland
- New Jersey's Talent Networks
- Real Jobs Rhode Island





# STATE SECTOR STRATEGY EXAMPLES



**EARN**  
**MARYLAND**

**Industry-Led Partnerships**  
Bridging Maryland's Skills Gap, Driving Growth



**REAL**  
**JOBS**  
Rhode Island

A new approach to meeting the REAL workforce needs of employers and creating REAL job opportunities for workers



# ETA GUIDE: STATE SUPPORT FOR SECTOR PARTNERSHIPS

Core  
Capabilities of  
a High-  
Performing  
State Sector  
Partnership

